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KEY PLAYERS IN THE HOMEBUYING PROCESS



the LOAN OFFICER

Prequalifies you to determine how much you can borrow to buy a home

Explains all **loan options** before you make any big decisions

Collects any necessary documentation to help **fund your loan**



the REAL ESTATE AGENT

Listens to your needs and helps you **find exactly what you're looking for in a home**

Researches market trends to help you **make the right offer**

Keeps you informed on filling out paper work and meeting deadlines



the INSURANCE AGENT

Assesses your needs to help you **find the best homeowner's insurance** for your situation

Provides **proof of insurance** to your lender



the TITLE & ESCROW OFFICERS

The Title Officer ensures that there are **no discrepancies related to the title of deed of the home**

The Escrow Officer checks and **finalizes documentation before funds for the sale** are transferred



the HOME INSPECTOR

Inspects the home for damages or issues

Helps evaluate what needs to be **fixed or replaced**

Provides reports that help determine whether you should **move forward or re-evaluate the terms of the sale**



the APPRAISER

Compares different criteria to **determine the home's value**

Estimates the market value of the home

Measures your chosen home up against surrounding homes

www.SmartStartHomebuyer.com

Helping Homebuyers Get Off to a Smart Start.



SMART START HOMEBUYER

DIRECT LENDER

New American Funding is an all-inclusive mortgage banker. From origination to funding, our underwriters, doc drawers and funders all work under one roof, creating a cohesive team that enables us to close your loans fast.

